



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Dr. Gary Norris, Superintendent  
Ms. Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #8062 FOR AUDIOMETRIC TEST SUITE  
REPLACEMENT - SCTI**

Bids to provide an 'Audiometric Test Suite Replacement - SCTI' were received from two vendors on October 30, 2007. The bid of Trilogy Audiometrics/Tele-Acoustics was the best low bid meeting the advertised specifications. The bid of J.W. Manny, Inc., did not meet the bid specifications related to the size of the booth, the window size and construction, door clearance, door viewing windows, electrical requirements and the jack panel. It was not possible to evaluate other features related to floor isolators, joiners, and noise reduction standards. The funds for this purchase are contained in the capital budget allocated for the project.

**Requested by:**  
Kathy Devlin

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 11-13-07

**Fiscal Impact:**

Not to exceed  
\$45,793.71

**Funding:**

Capital

**Recommended Motion:** That the bid of Trilogy Audiometrics/Tele-Acoustics, to provide an 'Audiometric Test Suite Replacement - SCTI' in the amount of \$45,793.71, be approved for award and purchase.

(over)

SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid tabulation for Audiometric Test Suite Replacement - SCTI - Bid #8062

Bid opened and recorded: October 30, 2007 at 3:00 p.m.

Description	Price	Price
ETS-Lindgren L.P. Acoustic Systems RS-253 single control/double wall exam audiometric test suite or approved alternate		<b>\$45,793.71</b>
Alternate manufacturer and model number	\$41,075.00	
	Eckel CA Model S-123 Single Control/double wall exam audiometric test suite as per spec in this Doc.	
<b>WARRANTY AND SERVICE:</b>		
Indicate manufacturer(s)'s standard warranty:	15 years for acoustical performance. Please see enclosed Warranty statement.	<b>Audiometric exam suites shall be warranted to be free from defects in material and workmanship, under normal service and use, for a period of one year from the date of factory authorized installation.</b>
Warranty service will be provided from the following location:		
Company Name:	Eckel CA/J.W. Manny	<b>Tilogy Audiometrics/Tele-Acoustics Inc.</b>
Contact Name:	Bruce Allen Rep. From Eckel or Roger Manny Pres. J. W. Manny, Inc.	<b>Michael Deshler</b>
Address:	271 Madison Ave. Ste. 1108	<b>5500 Windover Way</b>
	New York, NY 10016	<b>Titusville, FL 32780</b>
Telephone:	212-532-5764/800-223-0422	<b>321-267-1600/800-226-3277</b>
Fax:	212-532-3216	<b>321-269-1600</b>
Email:	<a href="mailto:trustm@jwmanny.com">trustm@jwmanny.com</a>	<a href="mailto:mdeshler@fdn.com">mdeshler@fdn.com</a>
<b>INSTRUCTION AND TRAINING</b>		
Detail the instruction/training you will provide to the School Board of Sarasota County for the operators of this equipment:	Acoustic rooms are pre-fab and require no training. All question can be addressed to J.W. Manny for clarification.	<b>Training and use of the equipment will be provided to the SBSC operators of the audiometric test suite and be included in the price of the equipment. John Borries, Salesman, will be available to answer questions on care &amp; use of the booth to all SBSC operators.</b>
Company Name:	J. W. Manny, Inc.	<b>Trilogy Audiometrics/Tele-Acoustics</b>
Contact Name:	Roger Manny	<b>Michael Deshler</b>
Address:	271 Madison Ave. Ste. 1108	<b>5500 Windover Way</b>
	New York, NY 10016	<b>Titusville, FL 32780</b>
Telephone:	800-223-0422	<b>321-267-1600/800-226-3277</b>
Fax:	212-532-5764	<b>321-269-1117</b>
Email:	<a href="mailto:trustm@jwmanny.com">trustm@jwmanny.com</a>	<a href="mailto:mdeshler@fdn.com">mdeshler@fdn.com</a>
Federal ID Number:	13-1548697	<b>Trilogy-20-2888741/Tele-Acoustics-59-1513836</b>
Witnessed by: Carol Lichon		Recorded by: Lynn Cox